# Southern Response Earthquake Services Limited

(Formerly AMI Insurance Limited)

# Statement of Performance Expectations

For the period from 1 July 2016 to 30 June 2017

This Statement of Performance Expectations (SPE) has been prepared by the Board of Southern Response Earthquake Services Ltd ("Southern Response" or the "Company") (formerly AMI Insurance Ltd) in accordance with Part 4 of the Crown Entities Act 2004.

It sets out:

- The Statement of Service Performance which details classes of outputs forecast to be supplied by the Company in pursuit of its strategic objectives and for each class of output the standards of delivery performance for the period from 1 July 2016 to 30 June 2017.
- The prospective financial statements for the period 1 July 2016 to 30 June 2017 and the subsequent three years.

# **Statement of Responsibility**

Southern Response is responsible for the Statement of Service Performance and the prospective financial statements and contained in this document, including the appropriateness of the assumptions underlying them. Southern Response is also responsible for internal control systems, which provide reasonable assurance as to the integrity and reliability of financial reporting.

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Ross G Butler Chairman

Anne J Urlwin Deputy Chairman

28 June 2016

# **Prospective Statement of Service Performance 2016-17**

Strategic Objective	Key Initiatives	Performance Targets
<ol> <li>To operate a claims management business that:</li> <li>Settles customers' claims in accordance with policy obligations in a fair and consistent manner</li> <li>Adopts efficient and cost effective processes in the management of those claims</li> <li>Is focused on settlement of all remaining claims</li> <li>Operates actively to reduce disputes with customers in a manner that delivers outcomes consistent with policy obligations, communicating openly and effectively with customers</li> </ol>	<ul> <li>Comply with good industry code of practice standards to facilitate successful outcomes for customers in a cost effective manner</li> <li>Regular and effective communication with customers appropriate for their stage in the claims settlement process</li> <li>Segmentation of and tailored strategies for the remaining claims</li> <li>Operate a dispute resolution system that is equitable and responsive to all customers while observing customers' entitlements from their AMI policy, and ensure the ongoing effectiveness of the dispute management strategy</li> </ul>	<ul> <li>87.5% claims notified by 30 June 2016 settled by 30 June 2017</li> <li>Year-on-year improvement in customer satisfaction survey result ratings</li> <li>Formal disputes below 10% of all claims</li> </ul>
<ol> <li>To manage its building/repair programme in a manner that optimises timely delivery and quality while protecting the Health and Safety (H&amp;S) of all people on the project in accordance with legislative responsibilities.</li> </ol>	<ul> <li>Seek to take industry-leading roles in utilisation of building capacity and in research and innovation that expedite and enhance the effectiveness of the build programme both in terms of time and costs</li> <li>Monitor all build arrangements through quantitative and qualitative metrics</li> <li>Monitor quality management of builds and repairs in the project and the health and safety of all involved in accordance with legislative responsibilities, while optimising timeliness</li> </ul>	<ul> <li>An average of 75% per month of Practical Completion (PC) defects cleared within 4 weeks of notification</li> <li>Less than 5% of Southern Response managed repairs and rebuilds reaching practical completion use the Building Act 2014 provisions to address quality issues outside the PC maintenance period</li> <li>Minimum average threshold of Health and Safety Audit scores of 80% for builder panel members</li> </ul>

Strategic Objective	Key Initiatives	Performance Targets
<ol> <li>To develop options for an orderly rundown of the company in a manner that retains quality operations, a caring approach for employees and adequate provisions for residual obligations and liabilities, and opportunities to rationalise functions are utilised.</li> </ol>	<ul> <li>Implement a phased approach to ending the Southern Response build programme</li> <li>Identify data and systems in use across the rebuild programme and determine appropriate retention strategies</li> <li>Identify any intangible assets (including intellectual property) which might appropriately be transferred to other Crown entities prior to the eventual wind down of the company's operations</li> <li>Be a good employer for the purposes of the Crown Entities Act 2004 and maintain employer policies and practices to enhance the company's ability to attract, retain and manage optimisation of skilled staff with realistic pay and employment conditions</li> </ul>	<ul> <li>Annualised voluntary staff turnover rate below 25%</li> <li>A target of at least 60% of both staff engagement and enablement ratings from staff survey</li> <li>Southern Response and Arrow personnel resources regularly reviewed and aligned to the ongoing demands of the business</li> </ul>
<ol> <li>To manage its business and associated risks consistent with minimising the net cost to the Crown associated with running off of the existing claims portfolio, and operate the business within operational budgets.</li> </ol>	<ul> <li>Maintain an effective risk management framework that balances risk with progress</li> <li>Maintain systems to achieve a positive audit report in relation to its management, financial and service performance, information systems and controls</li> <li>Maintain monitoring and management systems to ensure compliance with contractual obligations</li> <li>Maintain controls and scrutiny to manage the cost of key suppliers</li> </ul>	<ul> <li>Actual build cost within 5% of assessed cost prior to issue of build offer to builders</li> <li>Build cost inflation less than the movement in Statistics NZ Canterbury CPI (Housing) index</li> <li>Audit rating of at least "good"</li> <li>Operational expenses within annual budget</li> </ul>
5. To manage its liquidity in accordance with the investment management policy directed by the Crown for the time being including reporting of actual and projected shortfalls in a timely manner as provided for under the Crown support arrangements.	<ul> <li>Manage drawdown of Crown Receivable and uncalled capital facility funding in accordance with the terms of the Crown Support Deed</li> <li>Regularly review the adequacy of capital facilities at an appropriate confidence level</li> </ul>	<ul> <li>Shortfall forecasts submitted to the Treasury within the agreed timetable</li> </ul>

Strategic Objective	Key Initiatives	Performance Targets
6. To maintain effective relationships with third parties.	<ul> <li>Effective strategic and operational interaction with CERA's successors, EQC, insurers, reinsurers and key community groups</li> <li>Continue to use all opportunities to present key stakeholders and interested sections of the public generally with a transparent measure of its progress and issues in the way of that progress</li> </ul>	<ul> <li>All OIA and Privacy Act requests responded to within statutory timeframes</li> <li>The timetable adhered to for business planning, accountability and reporting to Shareholders</li> </ul>

# **Statement of Assumptions**

# Timelines

The forecast is based in the following claim processing milestones:

Item	Date
Notification of residual claims currently undercap with EQC	September 2016
Assessment of residual claims and distribution of settlement offers/Decision Packs (target within 4 months of claims lodgement)	December 2016
Option selection/negotiation: 92.5% completed for customers issued with a Decision Pack	30 June 2016
Build Contract administration	November 2018
Operational model sees Southern Response rundown as all properties complete the build phase and residual issues are cleared.	November 2018
Claim closing/EQC reconciliation	December 2018

#### **Income Statement**

- The fair value adjustments to the Crown Receivable upon execution of the amended Crown Support Deed and subsequent amortisation of the discount are treated respectively as non-deductible interest expense/non-assessable interest income.
- Investment income is based on 3% yield on all investment funds.
- Staff numbers reflect the immediate claims management workload to receive and process remaining assessments and customer decisions proceeding to cash settlements or build contract administration and claim closure over the term of the runoff.

#### **Balance Sheet**

- Equity reflects the conversion of \$100m of preference shares to ordinary shares on 5 April 2012 and a further \$293m of preference shares in the 2016 year.
- The final conversion of preference shares and drawdown on the Crown Receivable of \$107m is forecast at the beginning of the 2017 year.
- Total calls of \$418m in the 2017 year, \$180m in the 2018 year and \$1m in the 2019 year of the uncalled capital facility are forecast once the Crown Receivable is fully drawn.
- The receivable from the Crown is valued on DCF basis, using a discount rate of 2.4%, reflecting the forecast timing of cash draw down over the 10-year life of the Crown Support Deed.
- The majority of the capital expenditure relates to ICT costs.

#### **Claims Liability and Reinsurance Receivable**

• The Risk Margin increased to 14% (\$112m) of the Gross Central Estimate as assessed by Finity at 31 March 2016, up from 10%, and has been adjusted in line with subsequent revaluations of the Gross Central Estimate. The forecast financial statements assume the risk margin will be required to settle customer claims.

- The Claims Liability provision is discounted to reflect the payment profile. This discount amounted to \$15m at 31 March 2016. The discount is amortised (debited) to the profit and loss account as claims are paid.
- The Claims Liability includes a provision for Claims Handling Expenses. As Southern Response is solely a claims settlement organisation the Actuarial valuation includes a provision for both claims handling costs and corporate costs for the projected settlement period.
- Reinsurance Recoveries are discounted to reflect the forecast receipt profile. This discount amounted to \$0.3m at 31 March 2016 and is amortised (debited) to the profit and loss account as recoveries are received.

# **Cash Flow**

- The remainder of the Crown Receivable is available to be drawn as required to meet claims payments/operating expenses after reinsurance and reserves are exhausted. \$293m has been collected in the 2016 year, and the next and final drawdown over the period covered by this SOI of \$107m at the beginning of the year ended 30 June 2017.
- Once the Crown Receivable is exhausted, the Uncalled Capital facility will be available for drawdown. Extended forecasts indicate requirements for drawdowns on this facility of \$418m in the year ended 30 June 2017, \$180m in the year ended 30 June 2018and \$1m in the year ended 30 June 2019.

# Taxation

- Southern Response is a tax paying entity.
- Tax losses of some \$849 million arising in the 2011 financial year and in the 2012 financial year prior 5 April 2012, when the Crown converted its preference shares to ordinary shares and assumed control of the company, were lost due to a breach of shareholding continuity rules.
- Further tax losses of approximately \$636m arose in the 2012-2015 years post change in control and are available to offset assessable income arising in future years.
- The fair value adjustments to the Crown Receivable and the subsequent unwinding of the discount will be treated as non-deductible expense/non assessable income based on tax advice received.

# **Going Concern**

- The financial forecasts have been prepared using the going concern assumption.
- At 30 June 2012 the Company had a net asset deficit of \$47million as a result of increases in the estimated level of claim liabilities which included a risk margin of \$244 million. In addition cash flow forecasts prepared by the Company indicated that the assets of the Company might not have been sufficient to meet the claim payment obligations particularly if the full risk margin was required to settle claims.
- Consequently, the Crown subscribed to a further \$500 million of uncalled capital to ensure the Company had sufficient cash and capital to meet the payment of claim obligations as they fall due. Cabinet approved the funding arrangement in principle on 24 October 2012 and an amended Crown Support Deed and Subscription Agreement were entered into on 30 January 2013. This funding arrangement is in addition to the Crown Support Deed and Subscription Agreement entered into on 5 April 2012.
- On 28 June 2016, following further increases in the estimated value of claims liabilities, the Crown agreed to subscribe to an additional \$250 million of uncalled capital to ensure that Southern Response had sufficient resources available to meet its claims payment obligations.
- On the basis of the above the Directors concluded that it is appropriate to prepare the forecasts for the years ended 30 June 2016, 30 June 2017, 30 June 2018 and 30 June 2019 on a going concern basis.

# Key Risks to the Financial Forecasts

- The actuarial valuation of the claims liability may vary in subsequent valuations. Key components of this are:
  - o Ultimate claim numbers
  - Building cost escalation
  - o Repair scope increase due to engineering and compliance requirements
  - o Enhanced foundation costs and the impact on build costs
  - EQC contributions to the repair of land damage and impact on foundation costs
  - o Collectability of reinsurance recoveries
  - Court judgements
- The risk margin has been revised to 14% at 31 March 2016 reflecting the higher level of variability of the claims remaining to settle, and is subject to ongoing review by the Actuaries. The forecast is prepared on the basis that the risk margin remains at 14%.
- The life of the earthquake reconstruction project is dependent upon the rate of completion of rebuilds and repairs. Should current build/repair forecasts not be met the timeframe of the project may increase which will impact on claims handling expenses and building cost escalation.

# Forecast Financial Statements

Forecast Statement of Comprehensive Income	Year ending 30 June 2016 \$000	Year ending 30 June 2017 \$000	Year ending 30 June 2018 \$000	Year ending 30 June 2019 \$000
Net Claims Incurred - Earthquake	(189,815)	(8,517)	(2,314)	(307)
Operating Costs	-	-	-	-
Net Claims Cost	(189,815)	(8,517)	(2,314)	(307)
Investment Income	7,886	1,321	992	97
Restate Crown Receivable to Present Value	12,091	-	-	-
Net Surplus/(Deficit) before Taxation	(169,837)	(7,195)	(1,322)	(210)
Less Taxation Benefit/(Expense)	-	-	-	-
Net Surplus/(Deficit) after Taxation	(169,837)	(7,195)	(1,322)	(210)

Opening Retained Surplus/(Deficit)       (898,072)       (1,067,912)       (1,075,108)       (1,076,776,776,776,776,7776,7776,77776,77776,77776,77776,77776,777776,777776,777777	Forecast Statement of Financial Position			30 June 2018	
Convertible Preference Shares       102,279       -       -         Ordinary Shares       375,660       895,937       1,075,937       1,076,937         Opening Retained Surplus/(Deficit)       (898,072)       (1,067,912)       (1,075,108)       (1,076,102)         Transfer to Crown       -       -       -       (1		\$000	Ş000	Ş000	Ş000
Convertible Preference Shares       102,279       -       -         Ordinary Shares       375,660       895,937       1,075,937       1,076,937         Opening Retained Surplus/(Deficit)       (898,072)       (1,067,912)       (1,075,108)       (1,076,102)         Transfer to Crown       -       -       -       (1       (169,840)       (7,195)       (1,322)       (1         Closing Retained Surplus/Deficit       (1,067,912)       (1,076,430)       (1,076,430)       (1,076,430)       (1,076,430)         Total Shareholders' (Deficit)/Equity       (589,973)       (179,171)       (493)       (493)         Represented by:       Assets       13,632       25,417       25,395       (700)       -	Sharahaldars' Equity				
Ordinary Shares       375,660       895,937       1,075,937       1,076,937         Opening Retained Surplus/(Deficit)       (898,072)       (1,067,912)       (1,075,108)       (1,076,75,108)         Surplus /(Deficit)       (169,840)       (7,195)       (1,322)       (1         Closing Retained Surplus/Deficit       (1,067,912)       (1,076,430)       (1,076,430)       (1,076,430)         Total Shareholders' (Deficit)/Equity       (589,973)       (179,171)       (493)       (493)         Represented by:       Assets       13,632       25,417       25,395         Crown Receivable       107,000       -       -       -         Crown Receivables       11,839       3,593       -       -         Other Receivables       11,839       3,593       -       -         Properties Held for Sale       2,280       -       -       -         Property, Plant and Equipment       1,014       366       140       -         Tax Balances       2,934       1,469       -       -         Outstanding Claims       730,628       210,990       26,029       -		102 279	_	_	_
Transfer to Crown       -			895,937	1,075,937	1,076,937
Transfer to Crown					
Surplus /(Deficit)       (169,840)       (7,195)       (1,322)       (1         Closing Retained Surplus/Deficit       (1,067,912)       (1,075,108)       (1,076,430)       (1,076,5         Total Shareholders' (Deficit)/Equity       (589,973)       (179,171)       (493)         Represented by:       (1,075,108)       (1,076,171)       (493)         Assets       (1,076,171)       (493)         Financial Assets       (1,0700)       -       -         Cash and Cash Equivalents       (1,0700)       -       -         Crown Receivables       (1,039)       3,593       -       -         Properties Held for Sale       7,824       3,912       -       -         Property, Plant and Equipment       1,014       366       140       -         Total Assets       143,589       33,288       25,536       -         Less:       -       -       -       -       -         Outstanding Claims       730,628       210,990       26,029       -         Total Liabilities       733,562       212,459       26,029       -		(898,072)	(1,067,912)	(1,075,108)	(1,076,430)
Closing Retained Surplus/Deficit       (1,075,108)       (1,076,430)       (1,076,430)         Total Shareholders' (Deficit)/Equity       (589,973)       (179,171)       (493)         Represented by:       Assets       (1,076,000)       (1,076,000)         Assets       13,632       25,417       25,395         Crown Receivable       107,000       -       -         Reinsurance Receivables       11,839       3,593       -         Other Receivables       7,824       3,912       -         Properties Held for Sale       2,280       -       -         Property, Plant and Equipment       1,014       366       140         Total Assets       143,589       33,288       25,536         Less:       143,589       33,288       25,536         Liabilities       -       -       -         Trade and Other Payables       2,934       1,469       -         Tax Balances       -       -       -       -         Outstanding Claims       730,628       210,990       26,029       -		-	-	-	(297)
Total Shareholders' (Deficit)/Equity(589,973)(179,171)(493)Represented by:AssetsFinancial AssetsCash and Cash Equivalents13,63225,41725,395Crown Receivable107,000Reinsurance Receivables11,8393,593-Other Receivables7,8243,912-Properties Held for Sale2,280Property, Plant and Equipment1,014366140Total Assets143,58933,28825,536Less:12,9341,469-Trade and Other Payables2,9341,469-Tax BalancesOutstanding Claims730,628210,99026,029Total Liabilities733,562212,45926,029					(210)
Represented by:AssetsFinancial AssetsCash and Cash Equivalents13,63225,41725,395Crown Receivable107,000Reinsurance Receivables11,8393,593-Other Receivables7,8243,912-Properties Held for Sale2,280Property, Plant and Equipment1,014366140Total Assets143,58933,28825,536Less:DiabilitiesTrade and Other Payables2,9341,469-Tax BalancesOutstanding Claims730,628210,99026,029Total Liabilities733,562212,45926,029	Closing Retained Surplus/Deficit	(1,067,912)	(1,075,108)	(1,076,430)	(1,076,937)
Assets         Financial Assets         Cash and Cash Equivalents       13,632       25,417       25,395         Crown Receivable       107,000       -       -         Reinsurance Receivables       11,839       3,593       -         Other Receivables       7,824       3,912       -         Properties Held for Sale       2,280       -       -         Property, Plant and Equipment       1,014       366       140         Total Assets       143,589       33,288       25,536         Less:       Itabilities       -       -         Trade and Other Payables       2,934       1,469       -         Tax Balances       -       -       -         Outstanding Claims       730,628       210,990       26,029         Total Liabilities       733,562       212,459       26,029	Total Shareholders' (Deficit)/Equity	(589,973)	(179,171)	(493)	0
Financial AssetsCash and Cash Equivalents13,63225,41725,395Crown Receivable107,000Reinsurance Receivables11,8393,593-Other Receivables7,8243,912-Properties Held for Sale2,280Property, Plant and Equipment1,014366140Total AssetsLiabilitiesTrade and Other Payables2,9341,469-Tax BalancesOutstanding Claims730,628210,99026,029Total Liabilities	Represented by:				
Cash and Cash Equivalents       13,632       25,417       25,395         Crown Receivable       107,000       -       -         Reinsurance Receivables       11,839       3,593       -         Other Receivables       7,824       3,912       -         Properties Held for Sale       2,280       -       -         Property, Plant and Equipment       1,014       366       140         Total Assets       143,589       33,288       25,536         Less:       143,589       33,288       25,536         Less:       143,589       33,288       25,536         Luabilities       2,934       1,469       -         Trade and Other Payables       2,934       1,469       -         Tax Balances       -       -       -         Outstanding Claims       730,628       210,990       26,029         Total Liabilities       733,562       212,459       26,029	Assets				
Crown Receivable       107,000       -       -         Reinsurance Receivables       11,839       3,593       -         Other Receivables       7,824       3,912       -         Properties Held for Sale       2,280       -       -         Property, Plant and Equipment       1,014       366       140         Total Assets       143,589       33,288       25,536         Less:       -       -       -         Trade and Other Payables       2,934       1,469       -         Tax Balances       -       -       -         Outstanding Claims       730,628       210,990       26,029         Total Liabilities       733,562       212,459       26,029	Financial Assets				
Crown Receivable       107,000       -       -         Reinsurance Receivables       11,839       3,593       -         Other Receivables       7,824       3,912       -         Properties Held for Sale       2,280       -       -         Property, Plant and Equipment       1,014       366       140         Total Assets       143,589       33,288       25,536         Less:       -       -       -         Trade and Other Payables       2,934       1,469       -         Tax Balances       -       -       -         Outstanding Claims       730,628       210,990       26,029         Total Liabilities       733,562       212,459       26,029	Cash and Cash Equivalents	13,632	25,417	25,395	-
Other Receivables7,8243,912-Properties Held for Sale2,280Property, Plant and Equipment1,014366140Total Assets143,58933,28825,536Less:LiabilitiesTrade and Other Payables2,9341,469-Tax BalancesOutstanding Claims730,628210,99026,029Total Liabilities733,562212,45926,029	Crown Receivable	107,000	-	-	-
Properties Held for Sale2,280Property, Plant and Equipment1,014366140Total Assets143,58933,28825,536Less:ItabilitiesTrade and Other Payables2,9341,469-Tax BalancesOutstanding Claims730,628210,99026,029Total Liabilities733,562212,45926,029	Reinsurance Receivables	11,839	3,593	-	-
Property, Plant and Equipment1,014366140Total Assets143,58933,28825,536Less:143bilities143,58933,28825,536Liabilities2,9341,469-Trade and Other Payables2,9341,469-Tax BalancesOutstanding Claims730,628210,99026,029Total Liabilities733,562212,45926,029	Other Receivables	7,824	3,912	-	-
Total Assets143,58933,28825,536Less:LiabilitiesTrade and Other Payables2,9341,469-Tax BalancesOutstanding Claims730,628210,99026,029Total Liabilities733,562212,45926,029	Properties Held for Sale	2,280	-	-	-
Less: Liabilities Trade and Other Payables Tax Balances Outstanding Claims Total Liabilities Total Liabilities Total Liabilities	Property, Plant and Equipment	1,014	366	140	-
LiabilitiesTrade and Other Payables2,9341,469-Tax BalancesOutstanding Claims730,628210,99026,029Total Liabilities733,562212,45926,029	Total Assets	143,589	33,288	25,536	-
Trade and Other Payables2,9341,469-Tax BalancesOutstanding Claims730,628210,99026,029Total Liabilities733,562212,45926,029	Less:				
Tax Balances       -       -       -       -         Outstanding Claims       730,628       210,990       26,029         Total Liabilities       733,562       212,459       26,029	Liabilities				
Tax Balances       -       -       -       -         Outstanding Claims       730,628       210,990       26,029         Total Liabilities       733,562       212,459       26,029	Trade and Other Payables	2,934	1,469	-	-
Total Liabilities         733,562         212,459         26,029	-	-	-	-	-
	Outstanding Claims	730,628	210,990	26,029	-
	Total Liabilities	733,562	212,459	26,029	-
Net Assets (589,973) (179,171) (493)	Net Assets	(589,973)	(179,171)	(493)	-

Forecast Statement of Cash Flows	Year ending 30 June 2016 \$000	Year ending 30 June 2017 \$000	Year ending 30 June 2018 \$000	Year ending 30 June 2019 \$000
Cash Flows from Operating Activities				
Investment Income	4,174	2,011	1,183	213
Claim Costs - Earthquake	(657,560)	(508,655)	(174,071)	(20,866)
Reinsurance Recoveries	98,232	8,421	3,181	469
Payments to Suppliers and Employees	(22,464)	(17,049)	(10,251)	(5,942)
Net Cash Inflow from Operating Activities	(577,618)	(515,273)	(179,958)	(26,126)
Cash Flows from Financing Activities				
Proceeds from Crown Receivable	293,000	107,000	-	-
Proceeds from Uncalled Capital	-	418,000	180,000	1,000
Crown withdrawal				(270)
Net Cash Inflow/(Outflow) from Financing Activities	293,000	525,000	180,000	730
Cash Flows from Investing Activities				
Proceeds from Investments (incl Tbills)	100,027	-	-	-
Proceeds from Sale of fixed assets	265	-	-	-
Payments for Property, Plant and Equipment	(326)	(222)	(63)	-
Proceeds from Sale of Properties Held for Sale		2,280	(22)	
Net Cash Inflow/(Outflow) from Investing Activities	99,966	2,058	(63)	-
Net Increase/(Decrease) in Cash and Cash Equivalents	(184,652)	11,785	(21)	(25,395)
Add Opening Cash and Cash Equivalents	198,284	13,632	25,417	25,395
Ending Cash and Cash Equivalents	13,632	25,417	25,395	0

# Abridged Statement of Accounting Policies

# **Reporting entity**

Southern Response Earthquake Services Limited (the Company) is a limited liability company incorporated and domiciled in New Zealand and registered under the Companies Act 1993. The Company is a Crown-owned company listed in schedule 4A of the Public Finance Act 1989. The registered office for the Company is located at 6 Show Place, Addington, Christchurch. The Company's principal business is to manage the settlement of claims from AMI Insurance customers arising from the Canterbury earthquakes occurring between 4 September 2010 and 5 April 2012. It also manages an investment portfolio.

# **Basis of preparation**

The forecast financial statements are for the years ended 30 June 2016, 30 June 2017, 30 June 2018 and 30 June 2019.

The forecast financial statements have been prepared in accordance with the Crown Entities Act 2004 which includes the requirement to comply with Generally Accepted Accounting Practice in New Zealand (NZ GAAP).

It is intended that the annual historical financial statements for the above periods will be prepared in accordance with NZ GAAP, New Zealand equivalents to International Financial Reporting Standards (NZ IFRS) and other applicable financial reporting standards as appropriate for profit oriented companies.

Actual financial results achieved for each forecast period are likely to vary from information presented and the variation may be material.

The forecast financial statements have been prepared on a historical cost basis, except for certain Financial Assets (including the Crown Receivable) which have been measured at fair value. All outstanding claims liabilities and reinsurance receivables have been measured in accordance with NZ IFRS 4 Insurance Contracts.

The forecast financial statements have been presented on a going concern basis, deemed appropriate given the funding arrangement provided under the Crown support deed.

# Functional and presentation currency

The forecast financial statements are presented in New Zealand dollars and unless specifically stated otherwise are rounded to the nearest thousand dollars (\$'000). The functional currency of the Company is New Zealand dollars (NZ\$).

#### Significant accounting policies

#### Accounting policies related to insurance contracts

All of the general insurance products utilised, meet the definition of an insurance contract (a contract under which one party, the insurer, accepts significant insurance risk from another party, the policyholder, by agreeing to compensate the policyholder if a specified uncertain future event, the insured event, adversely affects the policyholder).

#### **Outwards Reinsurance**

Premiums paid to reinsurers for contract works reinsurance policies held by the Company are allocated to claims and recognised as a claim cost, reducing the outstanding claims liability.

#### **Outstanding Claims Liability**

The outstanding claims liability is measured as the central estimate of the present value of expected future claims payments plus a risk margin.

The expected future payments include those in relation to claims reported but not yet paid; claims incurred but not reported (IBNR); claims incurred but not enough reported (IBNER); and estimated claims handling costs.

To allow for the inherent uncertainty of the central estimate, a risk margin is applied to the outstanding claims liability net of reinsurance and other recoveries. The risk margin increases the probability that the net liability is adequately provided for.

The estimation of the outstanding claims liability involves a number of key assumptions and is the most critical accounting estimate. All reasonable steps are taken to ensure that the information used regarding claims exposures is appropriate. However, given the inherent uncertainty involved in determining the liability, it is likely that the final outcome will prove to be different from the liability established.

# **Reinsurance and Other Recoveries**

Reinsurance and other recoveries received or receivable on paid claims and on outstanding claims (notified and not yet notified) are recognised as income in net claims incurred. Reinsurance recoveries on paid claims are presented as a component of reinsurance recoveries net of any provision for impairment based on objective evidence for individual receivables. All recoveries receivable on outstanding claims are measured as the present value of the expected future receipts calculated on the same basis as the outstanding claims liability. Reinsurance does not relieve the originating insurer of its liabilities to policyholders and is presented separately on the statement of financial position.

# Accounting policies applicable to other activities

Investment Income

The following items are recognised in profit or loss:

- interest is recognised using the effective interest method
- dividend income is recognised when the right to receive payment is established
- realised gains and losses
- unrealised gains and losses on Financial Assets at Fair Value through Profit or Loss (FVTPL), and
- realised and unrealised foreign exchange gains and losses on cash and cash equivalents and investments classified as FVTPL

# Income Tax

The following policies apply to income tax:

Current income tax

The current income tax asset or liability for the current and prior periods is measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and laws used to compute this amount are those that are enacted or substantively enacted by the reporting date. Current tax attributable to amounts recognised directly in equity is also recognised directly in equity. *Deferred income tax* 

Deferred tax assets will be recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

# Goods and services tax (GST)

The statement of comprehensive income, statement of changes in equity and the statement of cash flows have been prepared so that all components are stated exclusive of GST. All items in the statement of financial position are stated exclusive of GST with the exception of receivables and payables which include GST invoiced.

# **Financial Assets**

Financial assets are classified into the following specified categories: financial assets 'at fair value through profit or loss' (FVTPL) and 'measured at amortised cost'.

The classification depends on the business model for managing the financial asset and the cash flow characteristics of the financial asset and is determined at the time of initial recognition or when a change in the business model occurs.

# Financial assets measured at amortised cost

The financial assets held in order to collect contractual cash flows that are solely payments of principal and interest on the principal outstanding are measured at amortised cost. Cash and cash equivalents, Treasury bills and receivables are classified in this category.

# Financial assets at fair value through profit or loss

Financial assets are classified at FVTPL if they are not measured, or designated, as amortised cost. Gains and losses on a financial asset designated in this category are recognised in profit or loss.

# Financial assets backing the outstanding claims liability

Financial assets deemed to back general insurance liabilities are designated at FVTPL. As part of its investment strategy, the Company actively manages its investment portfolio to ensure that investments mature in accordance with the expected pattern of future cash flows arising from the outstanding claims liability.

# Property held for sale

Property held for sale is measured at the lower of carrying value and fair value less costs to sell, by reference to external market valuations, with any resultant unrealised gains and losses recognised in profit or loss.

On disposal any related revaluation surplus remaining in the revaluation reserve is transferred directly to retained earnings.

#### Intangible assets

Intangible assets are initially measured at cost. Subsequent measurement is at cost less accumulated amortisation and impairment. Amortisation is charged on a straight-line basis over the estimated useful life of the intangible asset. The Company have no intangible assets with an indefinite useful life.

All software assets included in the financial statements have useful lives of between 1 and 4 years.

# Property, plant and equipment

Property, plant and equipment assets are recorded at cost, including costs that are directly attributable to the acquisition of the asset. Depreciation is calculated using the straight-line method to allocate their cost, net of any residual value, over their useful lives.

The estimated useful lives of the major asset classes are:

- office furniture and equipment 2 to 15 years
- leasehold improvements 3 to 4 years
- motor vehicles 5 years

### Disposal

An item of property, plant and equipment is de-recognised when it is disposed of, or when no future economic benefits are expected from its use or disposal. Any gain or loss on de-recognition of the asset is included in profit or loss in the year the asset is de-recognised.

# Cash and cash equivalents

Cash and cash equivalents includes cash at bank, deposits on call and other short-term, highly liquid investments with original maturities of three months or less which are readily convertible to known amounts of cash and are subject to insignificant risk of changes in value.

#### Foreign currency

Foreign currency transactions are translated into the functional currency of the Company, using the exchange rates prevailing at the dates of the transactions (spot exchange rate). Foreign exchange gains and losses resulting from the settlement of such transactions and from the re-measurement of monetary items at year-end exchange rates are recognised in profit or loss.

#### Lease assets

Leases are classified as finance leases whenever the terms of the lease transfer substantially all of the risks and rewards of ownership to the lessee.

All other leases, both as lessee and lessor, are treated as operating leases. Rental income and expense are recognised on a straight line basis over the lease terms.

#### Provisions

A provision is recognised for a liability when the settlement amount or timing is uncertain; when there is a present legal or constructive obligation as a result of a past event; it is probable that expenditures will be required to settle the obligation; and a reliable estimate of the potential settlement can be made. Provisions are not recognised for future operating losses. Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and

uncertainties associated with the present obligation. Provisions are discounted to their present values, where the time value of money is material.

All provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

#### Employee benefits

#### Short-term employee benefits

Liabilities for salaries (including non-monetary benefits), annual leave and accumulated sick leave expected to be settled within 12 months of the reporting date are recognised in respect of employee services up to the reporting date. They are measured at the amount expected to be paid when the liabilities are settled.

# Employer contributions to KiwiSaver

Where employees have elected to join a KiwiSaver superannuation scheme, the Company complies with all applicable legislation in making employer contributions to these schemes. Obligations for contributions are recognised in profit or loss as they become payable.

# Share capital

Shares are classified as equity when there is no obligation to transfer cash or other assets to the holder. Transaction costs directly attributable to the issue of equity instruments are shown in equity as a deduction from the proceeds.

# Critical accounting judgements and estimates

The Company makes estimates and assumptions in respect of certain key assets and liabilities. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas in which critical estimates and judgements are applied are described below.

# The ultimate liability arising from claims made under insurance contracts

Provision is made at the year-end for the estimated cost of claims incurred but not settled at the reporting date, including the cost of claims incurred but not yet reported to the Company. The estimated ultimate cost of claims includes direct expenses to be incurred in settling claims, gross of the expected value of salvage and other recoveries. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the liability established.

The estimation of claims incurred but not reported (IBNR) is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, where more information about the claim event is generally available.

In calculating the estimated ultimate cost of unpaid claims the Company uses an actuarial valuation carried out by an independent actuary.

# Assets arising from reinsurance contracts

Assets arising from reinsurance contracts are computed using actuarial valuations. In addition, the recoverability of these assets is assessed on a periodic basis to ensure that the balance is reflective of the amounts that will ultimately be received, taking into consideration factors such as counterparty and credit risk.

Impairment is recognised where there is objective evidence that the Company may not receive amounts due to it and these amounts can be reliably measured.

#### Valuation of the Crown receivable

The Crown receivable is recorded at the fair value of projected cash flows based on forecast payments of claim settlements and operating costs.